

**Regulatory Participation
and Associations**

AAR TANK CAR COMMITTEE

AMERICAN RAILWAY CAR INSTITUTE

AMERICAN SOCIETY FOR NON-DESTRUCTIVE TESTING

AMERICAN SOCIETY FOR QUALITY

AMERICAN WELDING SOCIETY

CANADIAN FERTILIZER INSTITUTE

CANADIAN GENERAL STANDARDS BOARD

CHLORINE INSTITUTE

INTERNATIONAL ASSOCIATION OF OPERATIVE MILLERS

NAR WORKING GROUP

NATIONAL ASSOCIATION FOR CORROSION ENGINEERS

NATIONAL COAL TRANSPORTATION ASSOCIATION

NATIONAL FREIGHT TRANSPORTATION ASSOCIATION

NATIONAL GRAIN AND FEED ASSOCIATION

NATIONAL GRAIN CAR COUNCIL

NORTH AMERICAN FREIGHT CAR ASSOCIATION

NORTH AMERICAN TRANSPORTATION FERTILIZER INSTITUTE

RAILWAY SUPPLY INSTITUTE

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ARI



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AGILE • RESPONSIVE • INNOVATIVE

RAILCAR FLEET SERVICES

YOUR JOB IS

TO MOVE YOUR PRODUCT TO MARKET.

OUR JOB IS

PROVIDING YOU AND YOUR ORGANIZATION WITH A COMPREHENSIVE UNDERSTANDING OF YOUR RAILCAR FLEET THROUGH PERSONALIZED SERVICE AND SPECIALIZED REPORTS. WE PROVIDE STRUCTURE AND CUSTOMIZED SOLUTIONS TO HELP BETTER MANAGE YOUR OWNED AND LEASED RAILCARS WHETHER YOU ARE SEEKING LONG-TERM SOLUTIONS, OR SPECIALIZED AD HOC SUPPORT. WE ARE ADEPT IN MANAGING ALL CAR TYPES AND OPERATIONAL SITUATIONS, AND WILL DESIGN A PROGRAM TO FIT YOUR SPECIFIC REQUIREMENTS. OUR INTERNET BASED SUITE OF APPLICATIONS WILL ENSURE ALL YOUR DATA AND INFORMATION IS ALWAYS AT YOUR FINGERTIPS.

ARI PROVIDES AN ARRAY OF EXPERT FLEET SERVICES.

WE ARE A DIVERSE ORGANIZATION WITH VAST EXPERIENCE IN AREAS OF MAINTENANCE, FULL SERVICE REPAIR, ENGINEERING, REGULATORY COMPLIANCE, RAILCAR TRACKING AND UTILIZATION, AD VALOREM TAX AND MILEAGE. ARI PERSONNEL ACTIVELY PARTICIPATE IN NUMEROUS INDUSTRY COMMITTEES AND TRADE ORGANIZATIONS, PROVIDING A DEPTH OF KNOWLEDGE AND A LEVEL OF EXPERTISE UNSURPASSED IN THE INDUSTRY.



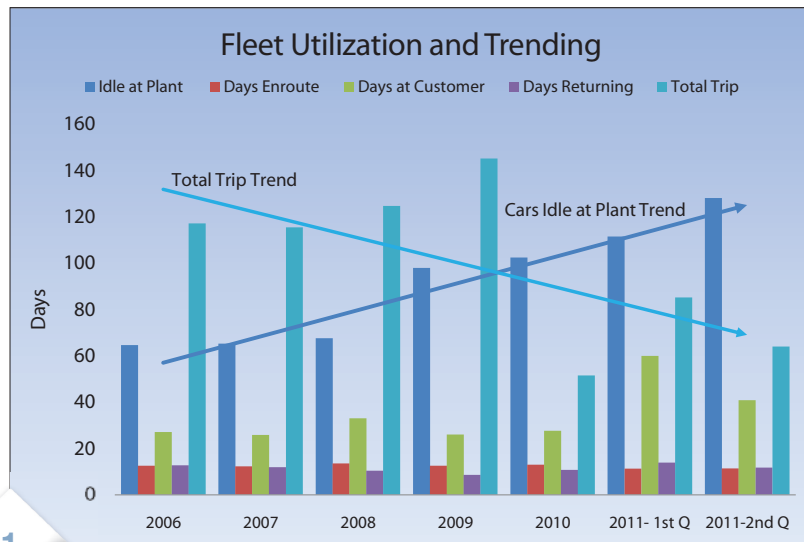
ARI



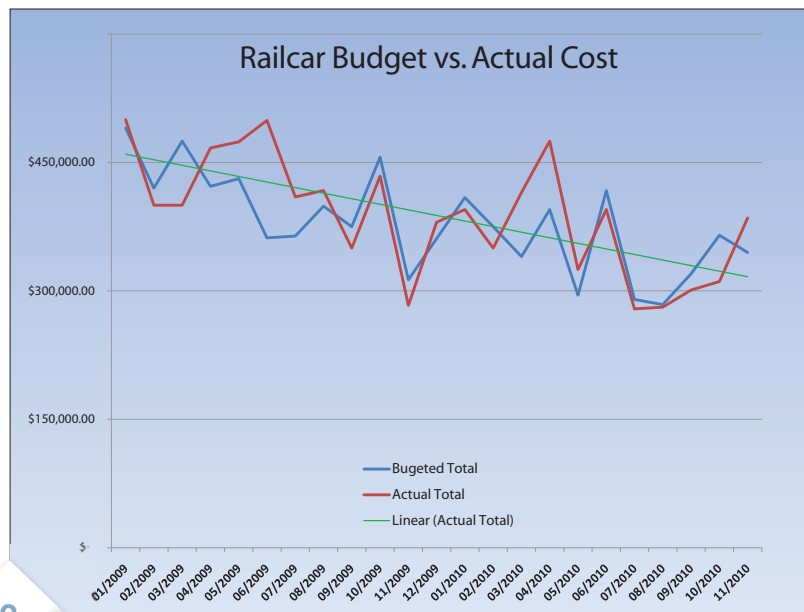
ARI's **RAILCAR FLEET SERVICES TEAM** DELIVERS PERSONALIZED SERVICE WITH SEAMLESS SUPPORT FOR YOUR EVER CHANGING RAIL FLEET REQUIREMENTS.

THROUGH THE USE OF SPECIALIZED REPORTING TOOLS, WE PROVIDE YOU WITH ENHANCED, IN-DEPTH KNOWLEDGE OF YOUR RAIL FLEET, AND THE DATA THAT IS ESSENTIAL FOR PLANNING, TRACKING AND HISTORICAL INFORMATION.

OUR TEAM OF EXPERIENCED PROFESSIONALS WILL DELIVER STRUCTURE AND SOLUTIONS TO YOUR FLEET OPERATIONS ALLOWING YOU TO FOCUS ON YOUR CORE BUSINESS.



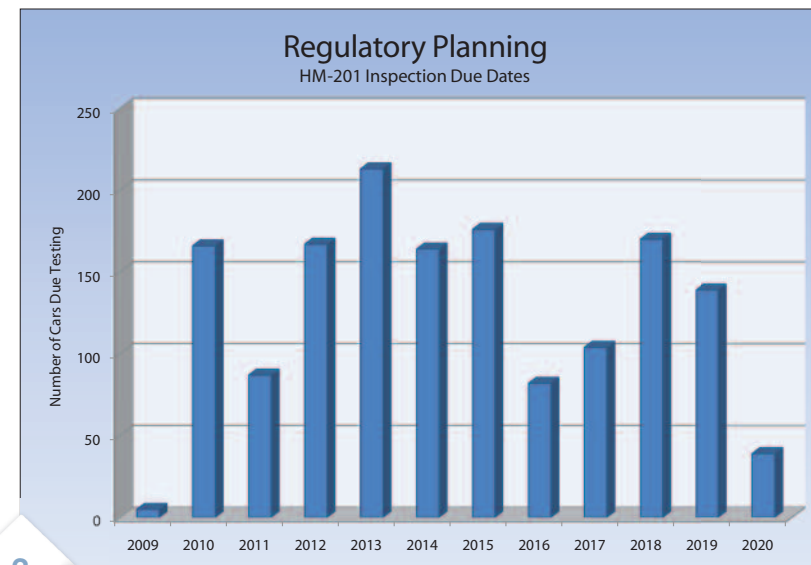
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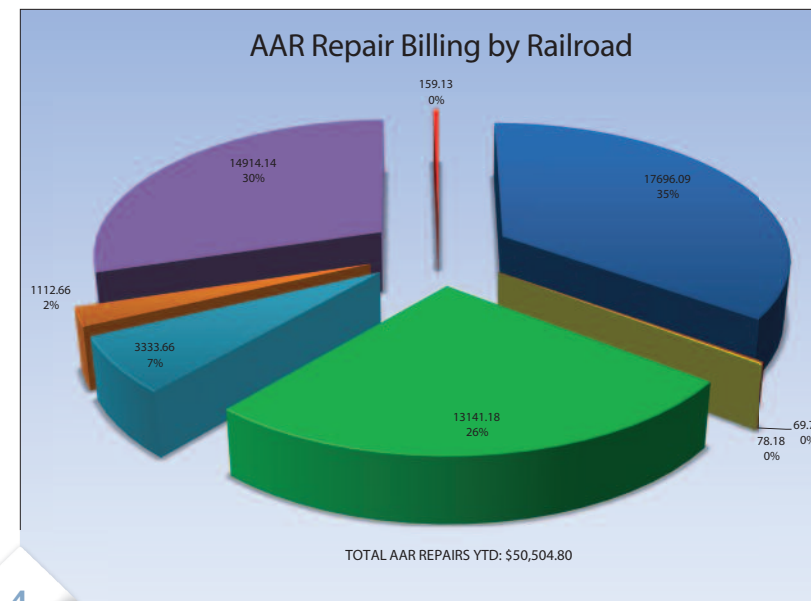
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Railcar Support Services

- AD VALOREM TAXES
- BILLING REPAIR CAR HISTORY
- CUSTOMER REQUIREMENTS MANUAL
- DOCUMENT RETENTION
- EXTENSIVE REPAIR SHOP NETWORK
- FLEET HISTORY
- LEASE ADMINISTRATION
- LOGISTICS/UTILIZATION
- <GRAPH 1>
- MAINTENANCE PLANNING BUDGETS
- <GRAPH 2>
- MECHANICAL MAINTENANCE DATABASE
- MILEAGE MANAGEMENT
- RAILROAD REPAIR BILLING AUDITS
- RAILROAD WRECK SUPPORT
- REGULATORY COMPLIANCE SUPPORT
- <GRAPH 3>
- REPAIR AUTHORIZATION/INVOICES
- <GRAPH 4>
- SCRAP ADMINISTRATION
- SHOPPING INSTRUCTIONS
- UMLER/EMIS/EHMS
- WEB BASED REPORTING



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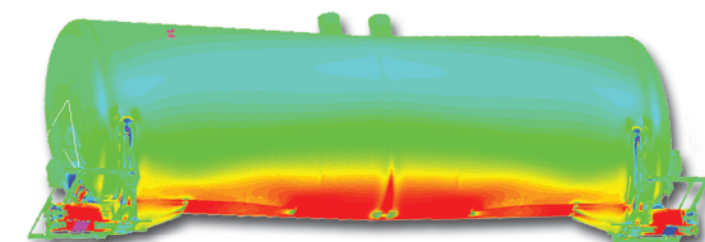


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OUR **ENGINEERING SERVICES GROUP** PROVIDES CUSTOMIZED IN-PLANT TRAINING PROGRAMS FOR REGULATORY COMPLIANCE AND HAS THE EXPERTISE TO PERFORM ALL NECESSARY AAR, FRA AND MECHANICAL AUDITS. ARI'S ENGINEERING STAFF HAS EXPERIENCE IN ALL AREAS OF RAILCAR DESIGN, REPAIR, MODIFICATION AND RELIABILITY ANALYSIS WITH THE SPECIFIC KNOWLEDGE REQUIRED TO DEVELOP RAILCAR MAINTENANCE AND QUALIFICATION MANUALS, AND DETAILED CAR REPAIR INSTRUCTIONS.

Engineering Services & Consulting

- AAR ALTERATIONS AND CONVERSIONS
- DESIGN ANALYSIS
- EXTENDED LIFE ANALYSIS
- FACILITY CERTIFICATION
- FLEET ANALYSIS
- HM-201 QUALIFICATION PROCEDURES
- MAINTENANCE PLANNING
- NEW CAR SPECIFICATIONS
- QUALITY ASSURANCE PROCEDURES
- RAILCAR INSPECTIONS AND TRAINING
- REGULATORY COMPLIANCE
- REPAIR PROCEDURES
- REPAIR SHOP AUDITS



5 **ADVANCED DESIGN CAPABILITY**